

The Leader

The Manager administers.

The Leader Innovates and Duplicates.

The Manager is a copy.

The Leader is the Original.

The Manager maintains.

The Leader Develops.

The Manager focuses on systems and structure.

The Leader focuses on People.

The Manager relies on control.

The Leader inspires Trust.

The Manager has a short range view.

The Leader has a Long Range Perspective.

The Manager asks how and when.

The Leader asks What and Why.

Managers have their eyes on the bottom line.

Leaders have their eyes on the Horizon.

The Manager imitates.

The Leader Originates.

The Manager accepts the status quo.

The Leader Challenges it.

The Manager is a classic good soldier.

The Leader is his Own Person.

The Manager does things right.

The Leader does the Right Thing.

The Wrong Job done Perfectly remains the Wrong Job.

Learn to do the Right Job.